

Message Text

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ORIGIN XMB-04

INFO OCT-01 AF-06 EUR-12 ISO-00 EB-07 OPIC-06 AID-05 /041 R

DRAFTED BY:XMB JSEICHTER:LSH

APPROVED BY:EB/IFD/ODF:RANDOLPH A SWART

XMB:JDBIERMAN

AF/W:WALTER G RAMSAY(INFO)

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R 221725Z JAN 76

FM SECSTATE WASHDC

TO AMEMBASSY ABIDJAN

INFO AMEMBASSY PARIS

UNCLAS STATE 016308

E.O. 11652: N/A

TAGS: BPRO

SUBJECT: VISIT EXIMBANK OFFICIAL

1. JOHN SEICHTER, LOAN OFFICER FOR EXPORTER CREDITS, GUARANTEES AND INSURANCE DIVISION, WILL VISIT AMEMBASSY ABIDJAN WITH POST CONCURRENCE FEBRUARY 13 THROUGH 17 AFTER PARTICIPATING IN STATE/COMMERCE REGIONAL ECONOMIC OFFICERS' CONFERENCE IN YAOUNDE FEBRUARY 4 THROUGH 6 AND STOPPING IN LAGOS. PURPOSE OF SEICHTER'S VISIT IS TO MEET WITH EXISTING BUYERS COVERED BY EXIMBANK SUPPLIER CREDIT PROGRAMS, PROMOTE CFF PROGRAM WITH LOCAL FINANCIAL INSTITUTIONS, AND IDENTIFY NEW BUSINESS.

2. SEICHTER'S ITINERARY IS AS FOLLOWS:

A. ARRIVE ABIDJAN 1715 FEBRUARY 13 ON CAMEROON AIRLINES NO. 708 FROM LAGOS.

B. DEPART ABIDJAN 0900 FEBRUARY 17 ON AIR AFRIQUE FOR PARIS ARRIVING PARIS 1750.

C. DEPART PARIS 1145 FEBRUARY 18 ON TWA NO. 891 FOR DULLES.

D. HOTEL ACCOMMODATIONS HAVE BEEN ARRANGED THROUGH PAN AM FOR HOTEL IVORIE INTER-CONTINENTAL IN ABIDJAN AND THROUGH TWA FOR JAQUES BOREL AT CDG AIRPORT.

3. EXIMBANK REQUESTS EMBASSY ARRANGE APPOINTMENTS IN ABIDJAN FOR UNCLASSIFIED

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SEICHTER AS FOLLOWS:

A. BANQUE INTERNATIONALE POUR LE COMMERCE ET L'INDUSTRIE DE LA
COTE D'IVOIRE, MR. JOACHIM RICHMOND.
B. SOCIETE IVOIRIENNE DE BANQUE.
C. LOCAL REPRESENTATIVES OF FIRST NATIONAL CITY BANK AND BANK
OF AMERICA.
D. IVORY COAST DEVELOPMENT BANK.
E. CAISSE AUTONOME D'AMORTISEMENT.
F. SOCIETE ANONYME ABIDJAN INDUSTRIE S.A. (ABI).

4. EMBASSY ASSISTANCE IS REQUESTED TO IDENTIFY OTHER APPROPRIATE
OFFICIALS AND U.S. BANKERS AND BUSINESSMEN WHO WOULD BENEFIT
FROM DIRECT EXIMBANK CONTACT.

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JAN 1976
Decapton Date: 01 JAN 1960
Decapton Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE016308
Document Source: CORE
Document Unique ID: 00
Drafter: XMB JSEICHTER:LSH
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760025-0644
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760131/aaaabatt.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN XMB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ullricre
Review Comment: n/a
Review Content Flags:
Review Date: 24 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <24 JUN 2004 by schwenja>; APPROVED <21 SEP 2004 by ullricre>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: VISIT EXIMBANK OFFICIAL
TAGS: BPRO, OTRA, IV, XMB, (SEICHTER, JOHN)
To: ABIDJAN
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006